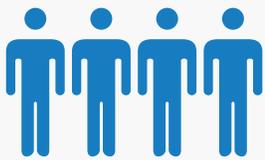


# WHERE AMERICA'S GLOBAL SUPPLY CHAIN WORKS



## DETROIT REGION AEROTROPOLIS<sup>®</sup>

The Detroit Region Aerotropolis is a public-private partnership working closely with local, county, and state level leaders to ensure proper policies and resources are available to support your project.



WORKFORCE OF 3 MILLION  
WITHIN THE AEROTROPOLIS  
LABOR MARKET



17 HIGHER EDUCATION  
INSTITUTIONS  
WITHIN 50 MILES



13 FORTUNE 500 COMPANIES  
WITHIN 25 MILES



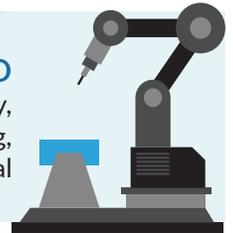
60,000 ACRES OF LAND  
AVAILABLE IN OUR  
SEVEN-COMMUNITY REGION

### KEY INDUSTRIES



#### TRANSPORTATION, DISTRIBUTION, & LOGISTICS

Atlas Oil, Coca-Cola, FedEx, UPS,  
Delta Airlines, Spirit Airlines



#### R&D

American Center for Mobility,  
GE R&D and engineering,  
Visteon headquarters, AGC Global



#### MANUFACTURING

Ford, General Motors, Lear,  
Owens and Minor

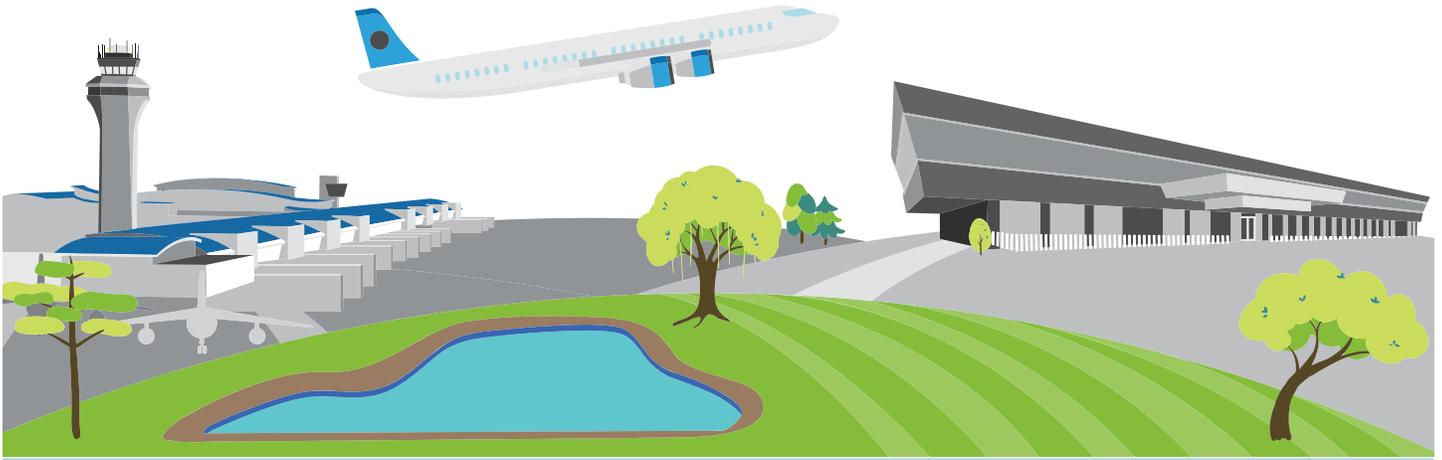
### DRIVING FORCE

The Detroit Region Aerotropolis is driven by the diverse infrastructure assets surrounding and including Detroit Metro and Willow Run Airports.



### LOCATION

- » 25 minutes from the Port of Detroit
- » 25 minutes from the Port of Monroe
- » 25 minutes from Downtown Detroit
- » 45 minutes from Toledo, OH
- » 65 minutes from Lansing, MI
- » 20 minutes from Ambassador International Bridge Border Crossing & Detroit-Windsor Tunnel



## DETROIT METRO AIRPORT

- » Domestic & International commercial and freight hub
- » 33M passengers in 2015
- » 426M lbs of cargo in 2015
- » 13 airlines provide more than 1,100 daily flights to 4 continents

## WILLOW RUN AIRPORT

- » 200M lbs of cargo per year
- » 5 cargo carriers
- » Leading airport for landed air-freight flown by exclusive cargo aircraft
- » Future home of the American Center of Mobility



## PORTS, RAILS, & ROADS

- » Port of Detroit is the 3rd largest international gateway in the U.S.

- » Two major interstate highways, I-94 and I-275, intersect in the Aerotropolis Region.
- » Norfolk-Southern, CSX and CN rail lines with available spurs



## LIVE, WORK, PLAY IN THE AEROTROPOLIS

- » Ann Arbor & University of Michigan, 20 minutes West
- » Detroit, 20 minutes East
- » Extended technology & engineering pool
- » Cultural, sporting, & community events



## LEASING & CONSTRUCTION

MANUFACTURING	SURVEY
Rent Per SF	\$4.62
Vacancy Rate	1.70%
Vacant SF	329,700
Available SF	1,535,211
Existing Buildings	396
Existing SF	19,064,552
Sales Price Per SF	\$32
Asking Price Per SF	\$51 (\$43 5 year average)

DISTRIBUTION	SURVEY
Rent Per SF	\$5.01
Vacancy Rate	0.30%
Vacant SF	8,120
Available SF	423,098
Existing Buildings	22
Existing SF	2,813,041
Asking Price Per SF	\$45

WAREHOUSE	SURVEY
Rent Per SF	\$4.25
Vacancy Rate	3.70%
Vacant SF	300,530
Available SF	957,078
Existing Buildings	222
Existing SF	8,130,910
Sale Price Per SF	\$27
Asking Price Per SF	\$56

HIGH TECH OFFICE	5 YEAR AVERAGE
Gross Rent Per SF	\$19.24
Vacancy Rate	1.70%
Vacant SF	13,801
Available SF	167,174

## WAGE DATA



OCCUPATION	MEDIAN HOURLY EARNINGS
Accountants & Auditors	\$30.52
Computer & Information Systems Managers	\$58.80
Computer Systems Analysts	\$42.04
Customer Service Representatives	\$15.40
Financial Analysts	\$37.44
Industrial Engineers	\$40.95
Insurance Sales Agents	\$23.03
Management Analysts	\$35.50
Network & Computer Systems Administrators	\$36.46
Software Developers, Applications	\$41.05
Software Developers, Systems Software	\$42.00



## TALENT DATA

Median Household Income	\$48,676
Number of households	82,816
Employment	92,516
Labor Force	107,121
Unemployment	14,558
Unemployment Rate	7.40%
Total number of firms	7,012

## RECOGNITIONS

As of 2015, the Aerotropolis is home to:

### 9 OF THE 200 LARGEST PRIVATE COMPANIES IN THE GREATER DETROIT AREA

- » Atlas Oil Co. – Taylor
- » Neapco Holdings, LLC. – Van Buren Township
- » United Road Services, Inc. – Romulus
- » RKA Petroleum Cos. Inc. – Romulus
- » Dearborn Mid-West Co. – Taylor
- » Load One Transportation & Logistics – Taylor
- » Arrow Uniform – Taylor
- » Benlee Inc. – Romulus
- » Saturn Electronics Corp.

### A TOP 10 FASTEST GROWING COMPANIES IN THE GREATER DETROIT AREA

- » United Road Services, Inc. – Romulus

### 3RD LARGEST WOMAN-OWNED BUSINESS IN MICHIGAN

- » RKA Petroleum Cos. Inc. – Romulus

### A TOP 10 TIER-1 AUTO SUPPLIER

- » Visteon Corp – Van Buren Township



## INCENTIVES



Each incentive offers unique opportunities, contact us for details.

- » Tax Increment Financing
- » Brownfield Authority
- » Tax Abatements
- » Financing and Capital Programs (Michigan Economic Development Corporation and Small Business Administration)



## ECONOMIC DEVELOPMENT PARTNERS

- » Business Leaders for Michigan
- » DTE Energy
- » City of Belleville
- » City of Romulus
- » City of Taylor
- » City of Ypsilanti
- » Huron Charter Township
- » Van Buren Charter Township
- » Washtenaw County
- » Wayne County
- » Wayne County Airport Authority
- » Ypsilanti Township



## TALENT RESOURCES

Employers within the region have easy access to talent and partnering opportunities with these and other schools:

- » Eastern Michigan University
- » Kettering University
- » Lawrence Tech University
- » Michigan State University
- » University of Michigan
- » Wayne County Community College
- » Wayne State University
- » Washtenaw Community College

## CONTACT

**MARCO SALOMONE**  
Director of Business Development  
OFFICE 734.992.2286  
MOBILE 734.778.3613  
Marco.Salomone@DetroitAero.org

**DETROIT REGION  
AEROTROPOLIS**  
11895 S. Wayne Road, Suite 101A  
Romulus, Michigan 48174  
DetroitAero.org



DETROITAERO



DETROIT-REGION-  
AEROTROPOLIS